

# Sponsorship Opportunities

#### We are now offering TWO flexible types of options for your organization:

Our goal is to provide an opportunity for any budget and desired amount of exposure for your organization.



OR

Tiered bundles for Your Organization for Maximum Annual

**Exposure!** See our robust packages on pages 2 and 3.



### "You Select" – Create your own Sponsorship Bundle!

See page 4 for a list of beneficial options to select from, each item is in an achievable financial reach at just \$600. Perfect for pairing your preferences on limited budgets. What works best for your organization or is it an "In-Kind" Sponsorship – let us assist you in putting it together.



#### SAVE THE DATE – 2023/2024 Events:

- Nov. 9: Annual Meeting & Educational Lunch– ATL
- Dec 13: Annual Holiday Lunch w/ MPI GA & IAEE SE– ATL
- •Jan. 9: CL SE Chapter Reception San Diego, CA
- •Feb TBD: Education Event ATL
- •March TBD: Social Event ATL
- •April 11: GMID Event w/ MPI Carolinas TBD
- •April 23: GMID Celebration w/MPI Kentucky - Louisville, KY
- •June 24: EduCon Chapter Meet-up Detroit, MI
- •July TBD: 2-Day Educational Event Nashville, TN
- •Sept. TBD: Yappy Hour ATL



## Sponsorship support is vital to our efforts!

The PCMA Southeast Chapter proudly supports the community by enhancing the effectiveness of meetings, conventions and exhibitions through membership and industry education, while also the promoting the value of the meetings industry.

#### CHAPTER MEMBERSHIP PROFILE

#### SUPPLIER MEMBERS 46% PLANNER MEMBERS 54%

The Southeast chapter was formed in 1993 and represents 450 plus members from Georgia, Alabama, Florida, South Carolina, North Carolina, Tennessee, Kentucky and Puerto Rico.

Need additional support or have questions on how to get your sponsorship approved? Let us help!



TIER	<b>DESCRIPTION   BENEFITS</b> Please note benefits can be added or customized to fit your needs.	PRICING per Sponsor
Diamond Marquee	<ul> <li>Ongoing TOP logo placement recognition as a top tier Diamond Marquee Sponsor</li> <li>Banner logo with hyperlink to your website on PCMASE's website for the calendar year</li> <li>Presentation time (3-5 minutes) at two events, can be video or in person</li> <li>Six (6) complimentary registrations to any Educational Event</li> <li>Six (6) complimentary registrations to any Social Event</li> <li>Opportunity to conduct a raffle drawing and obtain attendee contact information at two (2) Events</li> <li>Logo recognition on chapter's sponsorship page</li> <li>Logo recognition on related email communications</li> <li>The opportunity to distribute materials (in person or virtually) at two (2) Events</li> <li>Sponsor Spotlight article inclusion in one (1) Chapter E- Newsletter (provided by your organization)</li> <li>Attendee mailing list distributed following up to four (4) Events (no telephone numbers or emails included)</li> <li>Four (4) social media posts promoting your organization (to be provided by your organization) during the year</li> <li>Two (2) sets of mailing addresses for members, President approval required</li> <li>Sponsor Ribbon identification at each attended Event</li> </ul>	\$7,500
Platinum	<ul> <li>Ongoing logo placement recognition as a Platinum Sponsor (2<sup>nd</sup> tier ranking)</li> <li>Banner logo with hyperlink to your website on PCMA-SE's website for the calendar year</li> <li>Presentation time (3 minutes) at one event, can be video or in person</li> <li>Four (4) complimentary registrations to the any Educational Event</li> <li>Four (4) complimentary registrations to the any Social Event</li> <li>Opportunity to conduct a raffle drawing and obtain attendee contact information at two (2) Events</li> <li>Logo recognition on chapter's sponsorship page</li> <li>Logo recognition on related email communications</li> <li>The opportunity to distribute materials (in person or virtually) at one (1) Event</li> <li>Sponsor Spotlight article inclusion in one (1) Chapter E- Newsletter (provided by your organization)</li> <li>Attendee list following up to two (2) Events (no telephone numbers or emails included)</li> <li>Two (2) social media posts promoting your organization (to be provided by your organization) during the year</li> <li>One (1) set of mailing addresses for members, President approval required</li> <li>Sponsor Ribbon identification at each attended Event</li> </ul>	\$5,000
Gold	<ul> <li>Opportunity to conduct a raffle drawing and obtain attendee contact information at two (2) Events</li> <li>Logo recognition on chapter's sponsorship page</li> <li>Attendee list following up to one (1) Event (no telephone numbers or emails included)</li> <li>One (1) social media posts promoting your organization (to be provided by your BURRO)</li> </ul>	GEORGIA

## **Continued – Packages (non-tiered)**



PACKAGE DATE & LOCATION	DESCRIPTION BENEFITS – Please note Virtual Components can be added or customized.	<u>AVAILABILITY</u> PRICING
2024 Convening Leaders Chapter Reception Sponsors January 7, 2024 –	<ul> <li>Host our largest mixer and fundraiser of the year! Each Chapter of PCMA hosts a chapter reception before the opening reception at Convening Leaders. It is a beneficial opportunity to network with Chapter members and kickoff our annual silent auction!</li> <li>Clickable logo recognition on Chapter website for one (1) year</li> <li>Sponsor Ribbon at Chapter Reception</li> <li>Presentation time (2-3 minutes) at Reception</li> </ul>	\$2,500
San Diego, CA	<ul> <li>Logo recognition on Chapter Reception registration page and related email communications</li> <li>Sponsor signage at registration table and near podium</li> <li>Two (2) complimentary registrations to one (1) Education Program in Atlanta or Central Florida</li> <li>Sponsor Spotlight article inclusion in one (1) Chapter E-Newsletter (provided by your organization)</li> </ul>	
	STILL AVAILABLE: Want to be the Silent Auction app sponsor? \$900	Your Logo Here
<b>A/V Sponsor</b> Year Long	Support our quarterly Chapter programs by providing your audio-visual expertise, staffing, and equipment. In return, your company will get great exposure where planners can experience your services firsthand! • Presentation time (3-5 minutes) at program of choice	Sterf Auction Details
	<ul> <li>Two (2) complimentary registrations to each sponsored program</li> <li>Logo recognition on sponsored program registration page and related email communications</li> <li>Logo on program slide deck at each program</li> <li>Clickable logo recognition on Chapter website for one (1) year</li> <li>The opportunity to distribute materials (in person or virtually) at your sponsored programs</li> <li>Sponsor Spotlight article inclusion in one (1) Chapter E- Newsletter (provided by your organization)</li> <li>Sponsor Ribbon identification for attendees from sponsored organization</li> <li>One (1) complimentary table-top exhibit at all programs OR the ability to set up a demonstration or equipment at your sponsored programs</li> </ul>	Orchestrated Audiovisual & Production Services
Volunteer of the Year and Quarter Sponsor Year Long	This sponsor receives unique opportunities to get in front of our membership at events each quarter, through Chapter communications, and during the Holiday Luncheon in December. This is a wonderful way to recognize those who make this Chapter possible! Thank you, Nashville!	
Planner Recruitment Year Long	As our planner recruitment sponsor you are providing planners within the Southeast the opportunity to attend our programs at no cost if they meet specific criteria. Thank You, Cobb!	One (1) Orgention TRAVEL&TOURISM Atlanta's Sweet Spot.
<b>Table-Top Exhibitor</b> Per Event	<ul> <li>As a table-top exhibitor, you will gain valuable exposure to event attendees and quality interaction while boosting your brand awareness to our membership.</li> <li>One (1) complimentary registrations to the Education Program of your choice</li> <li>Verbal recognition from Chapter President at the Education Programs</li> <li>Slide recognition during Education Programs</li> </ul>	\$150
Annual Board Strategic Sponsor Open - Oct/Nov/Dec, typically Th-Sat pattern	<ul> <li>As the exclusive Southeast Chapter Annual Board Strategic Planning Sponsor, you will have an opportunity to network with Chapter leaders and receive exclusive opportunities to benefit your organization!</li> <li>As the host, you will welcome the Chapter leaders and have exclusive 1-on-1 time to network during the Opening Reception. You can present, share a video, and/or take the team on a tour of any facilities of your choosing. As well as: <ul> <li>Sponsor Spotlight article inclusion in one (1) Chapter E- Newsletter (provided by your organization)</li> <li>One (1) ad in any other newsletter.</li> </ul> </li> </ul>	In-Kind



# "You Select" –

# Create your own Sponsorship Advertisement Bundle!

This is the perfect way to customize what works best for your organization and/or "In-Kind" Sponsorship. The following options are not limited to just these opportunities, let's put our heads together to find what will make your tailored package work best.

EVENTS – Live and/or Virtual: Avg: ~100+ attendees	SOCIAL MEDIA/DIGITAL: 1,400+ Emails/1,000+ Social Followers and Growing	
<ul> <li>Presentation/Commercial Segments &amp; Recognition</li> <li>Breaks/Activities</li> <li>Podium/Displays</li> <li>Program/Education Host/Moderator</li> <li>Award Presenter</li> <li>Logo Recognition</li> <li>Exhibit</li> <li>In-Kind:</li> <li>Fill-in:</li> </ul>	<ul> <li>Email Blasts</li> <li>One-off Posts</li> <li>Your Special Promotions</li> <li>Takeover our Twitter, Facebook, and/or Instagram- Day or Week</li> <li>Website Logo Representation</li> <li>Banner Ads</li> <li>Spotlight/"What's New" Articles</li> <li>In-Kind:</li> <li>Fill-in:</li> </ul>	

# Each only **<u>\$600</u>** or will vary on mutually agreed upon packaged value, buy more save more.

The PCMA Southeast Chapter offers relevant education, caring community service projects, and an abundance of participation opportunities for meeting professionals. As a chapter we are committed to supporting the future of our industry through quality programming, networking, and the participation of our enthusiastic students. Terms & Conditions: **Sponsorships run for a rolling 12 months, beginning at time of payment.** Fulfillment of benefits are tracked by and completed at the request of sponsor; unused benefits will not be rolled over nor reimbursed. Logo placement is based on first come, first served basis, as well as longevity of ongoing commitment.

### To secure your Sponsorship, have any questions or to brainstorm, please contact:

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